



FINDING FUNDING

GRANT WRITING PARTNERS

Professional Services and Profile

PO Box 1065

MT GRAVATT QLD 4122

m) 0429 699 500

e) scott@findingfunding.com.au

www.findingfunding.com.au





FINDING FUNDING

GRANT WRITING PARTNERS

Professional Grant Writing & Management Service

Finding Funding is a complete grant writing service that provides exceptional advice, support and expertise to clients, providing you with confidence and success in obtaining funding; managing the entire process for you, from the grant application preparation to acquitting funding and final reporting.

We do more than just write responses to questions; we will work with you to establish your organisations' priorities, chase the dollars, manage the money, report the results, complete the acquittal process and send this to the grant administrators.

Becoming a **Finding Funding** client means we will:

- **Identify** a list possible sources of **funding** for your projects;
- Develop a **timeline for each project and the funding sources** so that your organisation has a well-prepared business case ready to go when the narrow funding application window opens;
- Regularly **keep you informed on progress** of each project and how the business case is developing;
- Develop a **well-researched compelling proposal** that grant administrators can't ignore;
- Liaise with your stakeholders to **gather support** for your project to ensure they are your strongest advocates and provide them with information about your project;
- Complete a **high level, professional and comprehensive application** with all supporting documentation substantiating the need and benefits of your project;
- **Monitor the progress** of each application and handle any enquiries during the assessment process;
- **Conduct a thorough review** of the process and lodged documentation and if an application is unsuccessful, report this to you;
- **Manage what we secure for you.** We can look after the administration of the grant when it is approved, including reviewing and advising on the funding contracts and reporting requirements. We will produce cash flow forecasts and ensure all acquittals are completed ahead of schedule;
- **Liaise with the suppliers and contractors** delivering the project to ensure all conditions of the funding contracts are met;
- **Ensure that the grant administrators are aware of the progress** of the project. This keeps you off the grant administrator's "blacklist" so they will thank you for making their job easier. **We want them to almost plead with you to take their money off their hands next time;**
- And we'll **do it all again** for your next project!

GRANT WRITING PARTNERS FOR COMMUNITY GROUPS, SCHOOLS AND COUNCILS



FINDING FUNDING

GRANT WRITING PARTNERS

Our proven approach to securing funding...

To be continually successful at grant writing, it is not enough to write a couple of statements on an application form accompanied by some letters of support.

It is about developing a comprehensive strategy supported by a detailed business case for each project that align perfectly with the funding program objectives and is thoroughly planned in advance.

We call this being..... **'Grant Ready'**.

A **FINDING FUNDING 'grant ready'** client is one which has:

- A current **Strategic Plan**
- A **Facility Development Plan** and other planning documents (for building or infrastructure projects)
- An **active, positive** management team
- Clearly **defined projects** with a detailed scope of works
- Projects that practically, can be implemented as soon as funding is secured (the industry refers to this as "Shovel Ready")
- **Approvals in place** for projects (or as close to as possible)
- **Vital organisational data** over the past 3-5 years including membership figures, trends, financial results, visitor/usage statistics, etc.
- **Strong working relationships with key stakeholders**
- **No outstanding compliance matters** with each level of government and government agencies

We'll work with you to become a "grant ready" client with a distinct advantage to other organisations that are competing for the same, limited funding.

What are our charges?

We believe to best meet the needs of not for profit organisations, **an upfront fee arrangement** is the most appropriate fee structure. Our services will leverage time and expertise for organisational directors, management committee personnel and staff to obtain the maximum benefit for members and the organisation.

Finding Funding will produce a significant return on this upfront investment to achieve your organisation's goals and objectives.

Once we understand your needs, we will prepare a professional fee schedule to suit your objectives and the opportunities available.

GRANT WRITING PARTNERS FOR COMMUNITY GROUPS, SCHOOLS AND COUNCILS



FINDING FUNDING

GRANT WRITING PARTNERS

About our *Finding Funding* Coordinator, Scott North...

Scott is an enthusiastic grant writer with a passion for finding funding for clients that make their projects come alive.

Scott has combined his love of supporting community organisations and business, together with a positive attitude, he has created demand for his skills and experience that has taken him to many parts of the sunshine state.

From the city lights to the Min-Min lights, from the Barrier Reef to Bedourie, Tweed Heads to the Torres Strait, Scott has spent more than 20 years empowering many clubs, associations and not for profit entities to lift themselves from the drudgery of normal routines to being hives of activity.



In the past 19 years, he has worked with organisations to help them secure over **\$48,000,000** from external sources to improve their facilities and operations, supporting them to expand their activities and challenge the “we’ve always done it this way” mindset to provide what the community has been screaming out for.

Some of Scott’s client funding successes include obtaining grants to:

- Build multimillion dollar aquatic, indoor and outdoor sports facilities
- Establish rest areas and toilet facilities on Far Western Queensland’s Outback Highway
- Construct, Extend or repair essential infrastructure and facilities
- Provide sports lighting, clubhouses and irrigation infrastructure on numerous sporting fields
- Deliver training programs for volunteers and staff that empower them to achieve more.
- Purchase facility maintenance and heavy earthmoving equipment as well as portable equipment and portable plant
- Employ essential project staff for organisations for up to 3 years to deliver new exciting initiatives
- Secure equipment that supports and expands the organisation’s operation and profitability

Contact:

Scott North

Director

Finding Funding

Phone: **0429 699 500**

Email: scott@findingfunding.com.au

GRANT WRITING PARTNERS FOR COMMUNITY GROUPS, SCHOOLS AND COUNCILS